LINGKAR TEMU KABUPATEN LESTARI

JOB VACANCY: Sustainable Investment Development Consultant

Lingkar Temu Kabupaten Lestari (LTKL Secretariat)
Location: Jakarta
Position Type: Consultant

WHO WE ARE

Lingkar Temu Kabupaten Lestari (LTKL) is an association of district governments to realize sustainable development. LTKL was formed by 8 district governments in July 2017. As of January 2023, LTKL has 9 member districts located in 6 Indonesian provinces that also work as a caucus of the Association of Regency Governments throughout Indonesia (APKASI). Currently, LTKL is also working side by side with 26 global, national & regional multi-stakeholder networks of partners who voluntarily support LTKL achieving its common goals that was translated into LTKL Declaration of Sustainable District Vision that was announced formally in 2021.
LTKL General Assembly in 2017 formally established and elected a Secretariat Team. Since then, the Secretariat have provided strategic support for the members and partners network, allowing the platform to gain initial momentum; expand its network and exposure; and coordinate collaborative activities through various fora.

PURPOSE OF THE ROLE:

The *Sustainable Investment Development Consultant* plays a key role in unlocking accessible and appropriate financing for local private actors at the district level, including farmers, cooperatives, SMEs, and supply chain actors. The consultant translates complex financial instruments into practical solutions tailored to the local economic landscape, regulatory environment, and risk profile. This includes identifying capital needs—such as for production, processing, or aggregation—and aligning these needs with available funding sources from banks, non-bank financial institutions, investors, and philanthropic organizations.

In addition, the consultant leads research and the design of innovative financing mechanisms that are attractive to capital providers while remaining fair and feasible for local actors. By analyzing district-level opportunities and constraints, the role helps develop implementable financing structures such as blended finance, revolving funds, or other instruments. This position is strategically important to the division and to LTKL's broader 2030 vision, requiring collaboration across units to ensure that sustainable investment initiatives enable districts to grow into resilient, thriving, and inclusive economic regions.

Your role holds a strategic function in fulfilling the core objectives of its respective division, while also being integral to the Secretariat's collective contribution toward achieving LTKL's 2030 vision. Although the role operates within a specific area of expertise, you are expected to collaborate across units and contribute meaningfully to the implementation of the pillars that underpin LTKL's shared goal: enabling member districts to transition into sustainable and thriving regions. The ability to align divisional work with cross-cutting priorities—such as inclusive governance, nature-based economy, data reliability, and narrative amplification—is essential to ensure that the organization's overall impact is coherent, measurable, and transformational. Your role is therefore vital not only to the strength of your division but also to the broader success of LTKL's sustainable district agenda.

RESPONSIBILITIES & DELIVERABLES:

ACTIVITES	DELIVERABLES
Mapping Financing Needs Identify financing gaps and capital needs of farmers, cooperatives, SMEs, and other supply chain actors at district level	A district-level financing needs assessment report identifying financing gaps, priority segments, and ticket sizes. This output serves as the foundation for targeted financing interventions aligned with local economic realities.
Designing Financing Instruments Research, design, and propose suitable financing structures, including credit schemes, blended finance, guarantee schemes, and revolving funds, tailored to the local district context.	Concept notes and technical briefs outlining proposed financing instruments that are tailored to the district context. This includes draft term sheets, preliminary structure designs, and rationale for each instrument, detailing how it meets the needs of local actors while being feasible for financial partners. The output ensures that financing options are actionable, context-appropriate, and ready for engagement with potential funders.
Engagement with Financial Institutions Identify, build recommended stakeholders and initial relations with banks, non-bank financial institutions, fintech companies, and investors to explore partnership opportunities.	A curated pipeline of interested financial partners, including banks, non-bank financial institutions, fintechs, and investors. Documentation of engagement activities—such as meeting minutes, notes, and correspondence—should be included, along with draft MoUs, Letters of Intent, or partnership frameworks where relevant. These outputs establish the relationships and agreements necessary to mobilize capital for local actors
Structuring Deals and Pilots Co-design pilot deals or financing schemes with partners, including defining eligibility criteria, risk-sharing arrangements, and implementation processes.	Fully structured pilot financing facilities or schemes co-designed with financial partners, including eligibility criteria, risk-sharing mechanisms, and operational arrangements. The output also includes a detailed implementation roadmap outlining milestones, roles, responsibilities, and timelines, as well as signed agreements where applicable. This ensures that pilot interventions are clearly defined, implementable, and measurable.
Financial and Risk Analysis Assess the financial viability and risk profile of proposed investments or financing schemes to ensure sustainability and effectiveness.	Financial models, scenario analyses, and risk assessment notes for proposed investments or financing schemes. These outputs should evaluate the financial viability, potential returns, and associated risks of each instrument or investment, offering clear guidance for decision-making and risk mitigation. They ensure that financing interventions are both sustainable and secure.

QUALIFICATIONS:

1. Bachelor's degree in Finance, Economics, Business Administration, Development Studies, or a related field; a Master's degree is an advantage.
2. 2–4 years of professional experience in investment, finance, banking, project or development finance, with exposure to MSME or inclusive finance initiatives.
3. Proven experience working with financial institutions (banks, MFIs, non-bank financial institutions, fintechs, or investors), including structuring, assessing, or managing financing schemes for small and medium-scale actors.
4. Strong understanding of financial instruments, investment risk assessment, and basic regulatory and compliance frameworks in Indonesia.
5. Experience or demonstrated understanding of MSME and community-based enterprise financing within landscape-based contexts, such as agriculture, forestry, social forestry (perhutanan sosial), customary forests (hutan adat), or other nature-based economic activities.
6. Strong analytical and quantitative skills, including the ability to develop financial analyses, concept notes, and simple financial or investment models.
7. Excellent communication and stakeholder engagement skills, with the ability to translate investment and financial concepts into practical language for non-financial audiences.
8. Ability to work independently and collaboratively within multi-disciplinary teams, with readiness to travel and work in district-level and rural contexts.
9. Willing and able to travel across districts in Indonesia.

TERM OF OFFER

1. **Contract Period:**

   The contract shall cover the period of Februari - July 2026 with possibility of continuous extension based on performance.

2. **Reporting**:

   The incumbent shall report on a regular basis to **Investment & Market Coordinator** on a daily basis.

3. **Duty Stations:**

   a. The incumbent shall be stationed in Jakarta, with regular travel to other stations as assigned by LTKL.